



Enhancements & Bug Fixes

Enhancements

New Column in Internet Lead Road to Sale Report— There is now a new column in the internet lead road to sale report that will allow you to sort by vehicle type when you drill into the information.

Customer	BDC Rep	Sales Rep	Opp Type	Opp Started	Lead Date	Last Comment	Appt Date	Last Visit Date	Next Reminder	Sold Date	Desired Vehicle Type	Desired Vehicle
Banton, Matthew	Bly, Henry	Bly, Henry	Intnt	03/08/2021	03/08/2021				04/07/2021		U	2019 Hyundai Ioniq Hybrid
Beswick, Michael	Bly, Henry	Bly, Henry	Intnt	03/14/2021	03/14/2021	04/02/21 - called to see if he is still in the market Duration: 0.48 minutes			04/13/2021		U	P4005A 2012 Ford Escape
Fenner, Ernest	Bly, Henry	Bly, Henry	Intnt	03/14/2021	03/14/2021				04/13/2021		U	2017 Hyundai Sonata
Gafferny, Dashawn	Bly, Henry	Bly, Henry	Intnt	03/13/2021	03/13/2021	03/22/21 - Duration: 0.52 minutes	03/19/2021	03/19/2021	04/12/2021		U	AP4280 2014 Audi A6
Green, Bryant	Bly, Henry	Bly, Henry	Intnt	03/18/2021	03/18/2021	03/18/21 - SC			04/08/2021		U	2010 Mercury Milan
Haines, Jessica	Bly, Henry	Bly, Henry	Intnt	03/15/2021	03/15/2021	03/15/21 - Duration: 0.88 minutes	02/06/2021		04/07/2021		U	SA21018A 2015 Nissan Altima
Jones, Bruce	Bly, Henry	Bly, Henry	Intnt	03/10/2021	03/10/2021	01/21/21 - no answer Duration: 0.07 minutes			04/09/2021		U	MT20396A 2018 Nissan Murano
Lee, Hyung	Bly, Henry	Wall, Marcie	Intnt	03/20/2021	03/20/2021	03/30/21 - Holding Up Deal - Shopping - Would not come into the showroom and left quickly after the demo ride.	03/30/2021	03/30/2021	04/06/2021		U	AT21072B 2019 Honda Civic Hatchback
Malone, Shanda	Bly, Henry	Bly, Henry	Intnt	03/30/2021	03/30/2021	04/03/21 - Holding Up Deal - Other - WAS FINALLY ABLE TO GET WIFE ON CREDIT APP TOO. PENDING AT ABNB TO TRY TO GET HIM A LOWER PAYMENT WITH WIFE. HE IS GOING TO TALK OVER THE PAYMENT QUOTE WITH WIFE OVER THE WEEKEND.	04/03/2021	04/03/2021	04/06/2021		U	P4279 2015 Toyota Tacoma
Mooring, Alexis	Bly, Henry	Bly, Henry	Intnt	03/12/2021	03/12/2021	03/22/21 - Duration: 0.20 minutes	03/19/2021	03/19/2021	04/07/2021		U	sf21065a 2011 Buick Enclave
Morris, Allen	Bly, Henry	Bly, Henry	Intnt	04/04/2021	04/04/2021				04/06/2021		U	
Premo, Skyler	Bly, Henry	Bly, Henry	Intnt	03/11/2021	03/11/2021				04/10/2021		U	2019 Hyundai Ioniq Hybrid
Snead, Athena	Bly, Henry	Bly, Henry	Intnt	03/31/2021	03/31/2021	04/03/21 - Holding Up Deal - Other - SELF EMPLOYED FOR 1 YEAR AND SAID SHE IS NOT ABLE TO PROVE HER INCOME.	04/03/2021	04/03/2021	04/06/2021		U	p4164 2016 Nissan Maxima
Wyatt, Trisha	Bly, Henry	Bly, Henry	Intnt	03/18/2021	03/07/2021	03/18/21 - sc			04/07/2021		U	2019 Hyundai Ioniq Hybrid
Wyatt, Trisha	Bly, Henry	Bly, Henry	Intnt	03/18/2021	03/18/2021	03/18/21 - sc			04/07/2021		U	2019 Hyundai Ioniq Hybrid
Norfleet, Leticia	Bly, Henry	Bly, Henry	Intnt	03/12/2021	03/12/2021	03/12/21 - sc	12/31/2020		04/15/2021		N	TU21015 2021 Hyundai Tucson
Wallace, Roderick	Bly, Henry	Bly, Henry	Intnt	03/13/2021	03/13/2021	03/13/21 - sc	12/12/2020		04/12/2021		N	2021 Genesis GV80
Allen, Robert	Bly, Henry	Bly, Henry	Intnt	03/14/2021	03/14/2021	03/20/21 - Duration: 1.48 minutes			04/13/2021			
Anderson, Sean	Bly, Henry	Bly, Henry	Intnt	03/28/2021	03/28/2021	03/29/21 - sc			04/07/2021			

Bug Fixes

Close Profile Button— Close profile button is now working in all spots accessed across the CRM in the customer profile.

Enterprise Round Robin – Users page would only refresh not allowing changes if you used anything but Internet Explorer. This will no longer happen, you can now use any browser to make changes to the Enterprise Round Robin.

Add to Log Button—You can now click the Add to Log button after making a PowerCall and it will work instead of redirecting you.